

November, 2024

Disclaimer



• This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at some point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made. (http://mops.twse.com.tw/mops/web/index)











Company profile



- ✓ Establishment: 1989/12
- ✓ Capital: NT \$ 1,447 Million
- ✓ Headquarter: Taiwan Taoyuan
- ✓ Main manufacturing Sites: Taiwan (Taoyuan) \ China (SuZhou
 & Dongguan)
- ✓ Main business: manufacture and processing of Passive components and Protection components such as current sensing components, thin films and protection components, thick film resistors and protective components











Manufacturing bases & Marketing







Dongguan, China

Suzhou, China



Taoyuan, Taiwan

Los Angeles, USA



Hai Duong, Vietnam (2024 set up Vietnam factory)

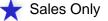


Taoyuan, Taiwan



Penang, Malaysia



















TA-I product introduction



Current Sensing Resistors

Metal Plate

Metal Foil on Ceramic

Metal Film

Kelvin Termination

(4-terminal)

Shunt

Wide terminal



Metal Plate



Metal Foil on Ceramic



Metal Film Low Ohm



Metal Foil on Ceramic Kelvin Termination



Metel Plate Kelvin Termination (4-terminal)



Metal Film



Metal Film Low Ohm



Shunt



Wide terminal













TA-I product introduction



Thin Film Chip Resistor

High-Precision
Automotive Grade

Circuit Protection

Chip Fuse
High Current Metal Foil
Chip Fuse
ESD Suppressor
Electro Initiator



Automotive Grade



Automotive Grade Chip Fuse



ESD Suppressor



Wide terminal



Chip Fuse



Ultra-Low Capacitance ESD Suppressor



High-Precision



High Current Metal Foil



Electro Initiator













TA-I product introduction



Thick Film Chip Resistors

General Purpose
Totally Lead Free
Automotive Grade
Networks
High Voltage
Anti-Sulfurated
Anti-Surge



General Purpose



Networks



Totally Lead Free



High Power



High Voltage



Anti-Surge



Anti-Sulfurated Automotive Grade



Wide terminal



High Voltage Automotive Grade













Product Application









Notebook/Table



Alternative Energy



Industrial



Home Appliances



Meter



Lighting



Power



Automotive



Satellite communication



Networking



Medical













Customer list



Consumer











SAMSUNG DISPLAY

















Communication









EMS



wistron

flex



JABIL

PC





ZTE中兴







Household **Application**





























Automotive















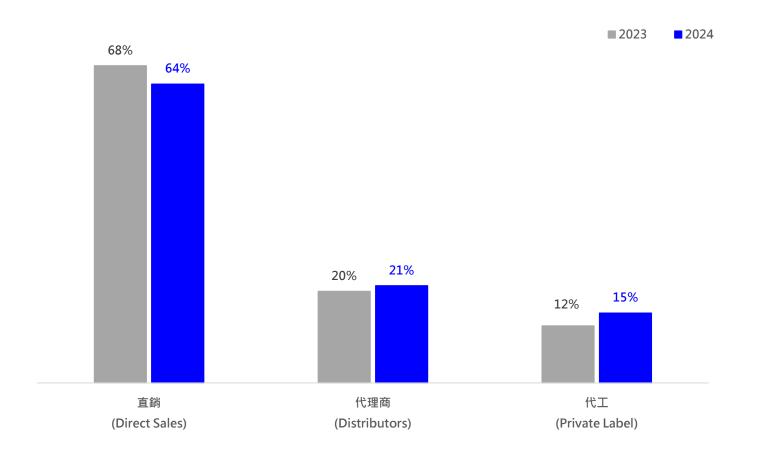






2024Q1~Q3 Sales by Channel









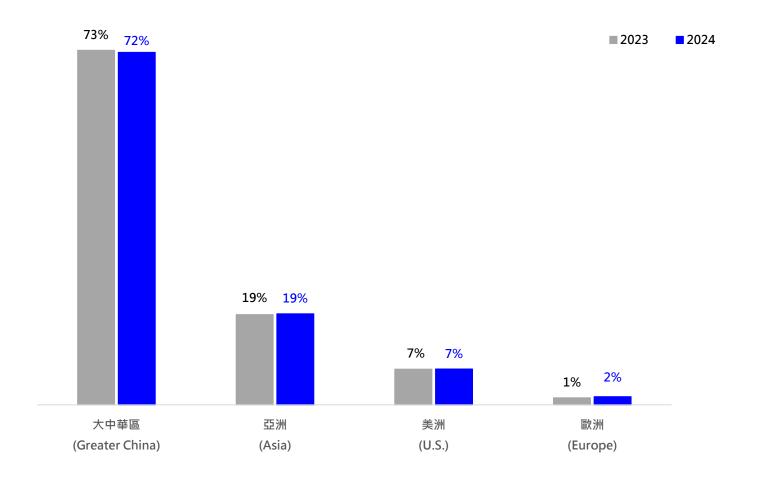






2024Q1~Q3 Sales by region









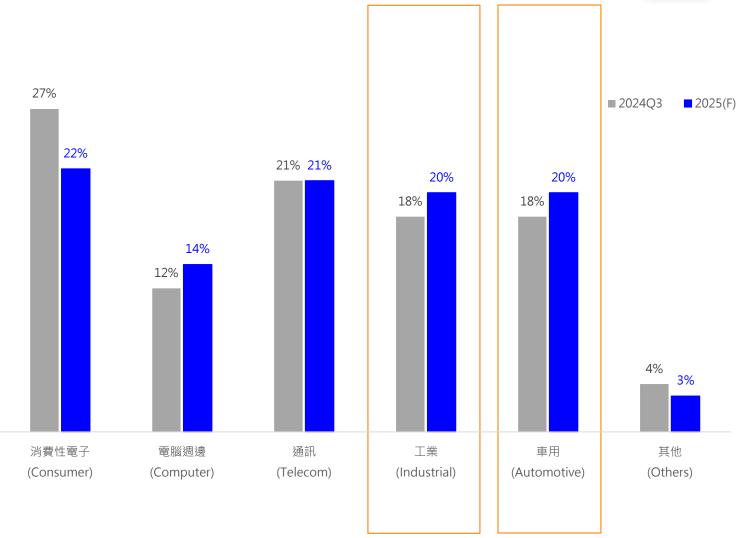






Sales by Segment











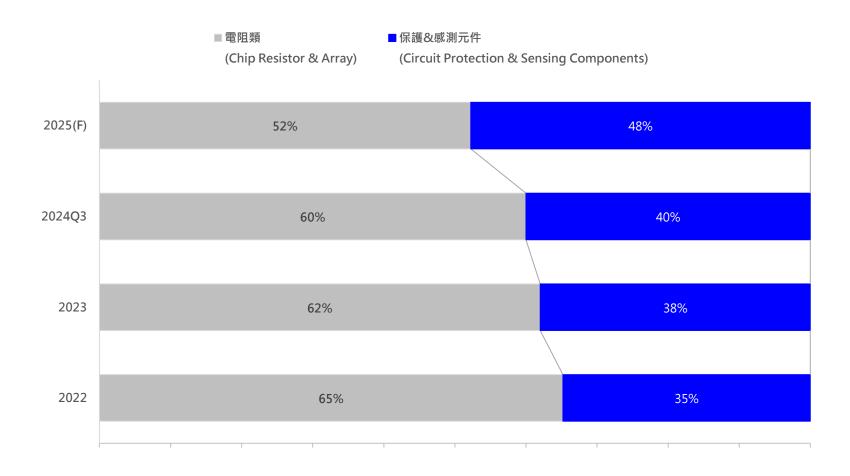






Sales by product















The company's future development strategy



Products focus on miniaturization, foundation, high specifications, towards high-precision micro and high reliability product development

Focus on new areas of product structure optimization

Increase the layout of overseas production and marketing bases to meet customer needs

Construction of Industry 4.0 Smart Manufacturing Plant











Balance Sheet Highlights & Financial Ratio



				Unit: NTD in th	ousands	
	2024.09.30		2024.06.30		2023.09.30	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	1,583,309	17%	1,810,327	19%	1,660,209	18%
Trade receivable	1,466,817	15%	1,401,907	15%	1,321,006	14%
Inventories	1,767,612	19%	1,855,610	20%	1,963,489	21%
Property, plant and equipment	3,697,524	39%	3,688,290	38%	3,436,494	37%
Total assets	9,481,498	100%	9,669,329	100%	9,323,523	100%
Short-term borrowings	600,000	7%	600,000	6%	600,000	6%
Trade payable	577,965	6%	548,961	6%	538,842	6%
Current liabilities	2,059,890	22%	2,364,818	24%	2,137,439	23%
Non-current liabilities	564,557	6%	557,710	6%	543,780	6%
Total liabilities	2,624,447	28%	2,922,528	30%	2,681,219	29%
Total equity	6,857,051	72%	6,746,801	70%	6,642,304	71%











2024.Q3 Condensed Income Statement(1)



			Unit: NTD in the				ousands	
	2024/Q3		2024/Q2		Q/Q	2023/Q3	2023/ Q 3	
	Amount	%	Amount	%	%	Amount	%	%
Net sales revenue	1,323,193	100%	1,265,261	100%	5%	1,192,987	100%	11%
Cost of sales	(1,086,004)	-82%	(1,021,416)	-81%	6%	(960,429)	-81%	13%
Gross profit	237,189	18%	243,845	19%	-3%	232,558	19%	2%
Operating expenses	(131,184)	-10%	(136,506)	-10%	-4%	(120,531)	-10%	9%
Net operating income	106,005	8%	107,339	9%	-1%	112,027	9%	-5%
Non-operating income and expenses	(28,252)	-2%	41,504	3%	-168%	50,134	5%	-156%
Net income before income tax	77,753	6%	148,843	12%	-48%	162,161	14%	-52%
Income tax expense and benefit	(20,490)	-2%	(20,237)	-2%	1%	(37,778)	-4%	-46%
Net income	57,263	4%	128,606	10%	-55%	124,383	10%	-54%
Net income for the periods attributable to:								
Owners of the parent	57,790	4%	128,775	10%	-55.1%	121,837	10%	-53%
Non-controlling interests	(527)	0%	(169)	0%	211.8%	2,546	0%	-121%
Basic earnings per share	0.40		0.89			0.84		











2024.1~3Q Condensed Consolidated Income Statement(2)



			Uni	t NTD in	thousands
	2024/01.01~0	9.30	2023/01.01~0	y/y	
	Amount	%	Amount	%	%
Net sales revenue	3,663,460	100%	3,451,726	100%	6%
Cost of sales	(2,969,922)	-81%	(2,749,211)	-80%	8%
Gross profit	693,538	19%	702,515	20%	-1%
Operating expenses	(391,577)	-11%	(360,049)	-10%	9%
Net operating income	301,961	8%	342,466	10%	-12%
Non-operating income and expenses	96,623	3%	112,873	3%	-14%
Net income before income tax	398,584	11%	455,339	13%	-12%
Income tax benefit (expense)	(78,727)	-2%	(113,249)	-3%	-30%
Net income	319,857	9%	342,090	10%	-6%
Net income for the periods attributable to:					
Owners of the parent	319,924	9%	338,021	10%	-5%
Non-controlling interests	(67)	0%	4,069	0%	-102%
Basic earnings per share	2.21		2.34		













Thank you! Q&A

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